

2017

ANNUAL REPORT

Worth fighting for

A year of resistance

Craters of the Moon National Monument, Idaho.
Protected from Trump administration attacks in 2017.



United we resist...

Friends,

Political upheaval and unrest, no matter its origin or intent, creates opportunity for change. Whether it was the Great Depression, opposition to the Vietnam War or Watergate, massive political upheaval and discontent often leads to a more socially and economically progressive country. By most social and political measurements, we are once again in a period of vast political instability and change.

This is now our moment to make substantial change.

For Friends of the Earth, this moment is leading us to change how we engage with you, our Members; how we view environmental issues; and ultimately how we develop campaigns to protect our planet.

As a Member of the Friends of the Earth family, we are asking you to do more.

We are asking you and our 1.5 million Members, followers, and activists to take to the streets to protest and march for the environment and to fight climate change.

We are asking you to directly confront members of Congress, urging them to support and protect the Environmental Protection Agency.

We are asking you to think and act beyond the traditional scope of environmentalism by helping Friends of Earth demonstrate solidarity with communities around the United States and the world being attacked by Donald Trump's policies. Supporting the #MeToo movement, defending the Dreamers, standing up to the Muslim ban, backing health care for all, fighting for voting rights, fighting racism, defending net neutrality, demanding gun safety. Together we are standing up for Friends of the Earth and a much larger community of people and values.

We are asking you to ensure that elected officials hear and understand that protecting the environment is inexorably linked to policies aimed at addressing social, racial and economic justice; and that we want electoral majorities in every state legislature, as well as the U.S. Congress, that are willing to fight for real solutions.

Our 2017 Annual Report describes many of the ways in which Friends of the Earth's staff, board, volunteers, Members and activists are fighting to create a more healthy and just world. Across the country, your activism is fueling state level work to ban pesticides that kill bees and cause brain damage in humans. Your activism has helped stop several presidential appointees; your membership

in Friends of the Earth creates the legal standing we need to "sue the bastards" when they break the law.

Together we have shut down coal plants in Ghana and Vietnam, as well as nuclear reactors in California and South Carolina. Together, we are convincing cities and schools to offer fewer, better meat options to their students. We are fighting to prevent agricultural and chemical giants Bayer and Monsanto from merging, and have convinced companies like Cargill to stop funding human rights violations and environmentally destructive palm oil mono-cropping.

Our successes generate change at the state, national and international level.

Our successes are grounded in the reality that Donald Trump is a political chaos-monger. Trump and his political appointees' rabid assault on environmental protections and the social safeguards we hold dear will cause harm. However, the ferocity of his administration's attacks is creating a political backlash and groundswell for progressive and environmental causes that we have not witnessed in decades. It's your energy and commitment to building this new progressive power that makes us grateful that you are fighting with us.

Together, we can create a healthy and just world.

Thank you and warm regards,

Erich and Arlie



A handwritten signature in black ink, appearing to read 'Erich Pica'.

Erich Pica
President



A handwritten signature in black ink, appearing to read 'Arlie Schardt'.

Arlie Schardt
Chairman of the Board



MEMBERS MAKING AN IMPACT

THANK YOU for being a valued Member of Friends of the Earth! Through your generous support, you've shown yourself to be a dedicated champion for the environment. Even in the face of a hostile Trump administration, your tireless activism and unwavering support ensured that Friends of the Earth was able to win key victories that are already nurturing a cleaner, greener planet.

In this annual report you can find countless examples of how your support has helped us stand up to Trump. We've galvanized volunteers to become environmental leaders in their own communities, kept Big Oil and Gas out of our precious public lands, and made big progress in our ongoing fight to eliminate bee-killing pesticides. And we won key victories in Guatemala and Vietnam - showing that no matter what Trump does domestically, we can still make environmental progress on the international front.

There's no question that 2018 will be another hugely challenging year for people and the planet. The Trump administration is gearing up for yet more attacks on the things we hold dear, and we must not let our guard down.

"After the 2016 election one of my actions was to research ethical, effective organizations that I would feel comfortable supporting...during my research Friends of the Earth's name consistently came up."

— Caroline,
a Friends of the Earth Member from Pennsylvania

"I support Friends of the Earth because I want a clean, protected earth for my kids and grandkids."

— Yvonne,
a Friends of the Earth Member from North Carolina

All of our victories – and all of the important work we do for our planet and its inhabitants – depend on you. With your support in the coming year, we will keep up the all-important fight for the future of our planet.

And with you at our side, no matter the challenges ahead, we can continue to achieve pivotal victories for the Earth and all who call it home.

The work – and victories – you read about in this annual report would not be possible without the support and advocacy of Members like you.

Please visit www.foe.org/take-action to find more ways to help us continue our work for people and the planet in 2018 and beyond.





THE RESISTANCE

Mobilizing resistance, empowering activists

In both his words and his actions, Donald Trump poses a serious threat to people and the planet. That's why Friends of the Earth spent much of 2017 working with Members and activists across the country to resist his disastrous agenda.

We are tapping into the people power of our nearly 1.5 million Members and supporters to build a grassroots progressive political movement to win long-term environmental victories.

Since the presidential election, we have recruited, trained and mobilized thousands of our Members to pressure their congressional representatives to stand up to Trump.



◆ ***Mobilizing Members with Senator Bernie Sanders***

Days before Trump's inauguration, Senator Bernie Sanders (I-Vt.) spoke with our Members about the importance of resistance in the Trump era. After this inspiring discussion, 1,500 people volunteered to take local actions to resist Trump. That group attended our first activist training sessions, learning how to advocate for the planet in their communities.

◆ ***Standing up to Trump from day one***

On Trump's very first day in the White House, activists delivered letters and petitions to their representatives' district offices, urging them to stand strong against the Trump agenda. To prepare, Friends of the Earth held a training call and provided draft letters, materials, toolkits and training resources to activists nationwide.

◆ ***Leading a "Resistance Recess" Town Hall training***

As part of the Resistance Recess in February, thousands of constituents stood up to Trump's agenda during congressional town hall meetings. Ahead of the event, Friends of the Earth conducted a rapid response training so

our Members were prepared to challenge their representatives to do the right thing for people and the planet.

◆ ***Empowering activists with advanced congressional recess training***

Building on the momentum from those first weeks, we focused our strategic resistance work on protecting the EPA. We hosted more training calls and developed a toolkit empowering our Member activists to lobby their congressional representatives any time and any place – approaching them at public events, organizing lobby visits, and engaging their community if their member played hooky and didn't return to their district.

◆ ***Providing activists with the skills to lead in their communities***

Over two days, Friends of the Earth Members who had shown extraordinary passion and commitment to helping lead campaigns in their communities, travelled to our offices in Washington, DC to learn more about becoming effective organizers.



While in DC, they joined the People's Climate March as part of the Fossil Fuel Resistance bloc, which Friends of the Earth helped organize. Since then, these extra-dedicated Members have implemented their new skills to lead the climate resistance in their communities. This was just one of ten in-person trainings we have held since January 2017.

◆ ***Giving Members an inside look at Trump's assault on the EPA***

In September, we held a Members briefing call with former EPA staffers to provide more vivid information about the devastating impacts of proposed EPA budget cuts. Former EPA staffers from around the country and the national office talked about what the cuts would mean for both core EPA functions and regional offices on the ground. And a former EPA staffer from the National Vehicle and Emissions Lab in Ann Arbor, MI briefed Members about the Volkswagen emissions scandal and how the budget cuts could prevent the uncovering of environmental violations by other companies in the future.

◆ ***Organizing a Day of Action to stop the attacks on the Environmental Protection Agency***

In December, we hosted a Day of Action to demand the Senate protect the EPA from any budget cuts. Friends of the Earth volunteers across the U.S. organized rallies, petitioning

events, letter deliveries and more outside of their senators' local offices. In total, 66,000 people signed petitions, thousands more made calls, and more than 1,500 people planned in-person letter deliveries and events at Senate offices in 40 cities, all calling on senators to protect the EPA.

◆ ***Members' hard work delivers results***

Your amazing work is paying off! After Friends of the Earth delivered more than 100,000 signatures calling for his ouster, white supremacist Steve Bannon was removed from the White House. Our Members built on this momentum, sending nearly half a million messages to the Senate demanding that they reject the nomination of Sam Clovis, a man with a history of racist, homophobic, misogynistic and climate-denying rants, to be the USDA's top scientist. This pressure sent a strong message to the Senate that they could not move forward with the confirmation, and in November Clovis withdrew his nomination after he became entangled in the Russia investigation.

◆ ***Helping media expose Trump failures***

We worked with *The Nation*, *The Washington Post* and other outlets to produce exposés on key Trump administration figures. And we called for Department of Interior head Ryan Zinke's resignation in the wake of the "Travelgate" controversy that spurred Secretary of Health and Human Services Tom Price's resignation.

In this hostile political climate and unending news cycle of Trump administration corruption, it would be easy to lose hope. But thanks to the generosity of you and your fellow Members, we are winning crucial victories and inspiring a new generation of activists, each and every day.





Battling nukes, Big Oil and a hostile White House

As Members of Friends of the Earth, you know that the climate crisis is the most critical environmental issue of our time. Yet, even with the planet's future at stake, the White House and Congress are prioritizing the profits of Big Oil and Big Gas over the health and welfare of the American people.

With our future in the balance, facing an administration working against our planet's interests, our Climate and Energy Team has stepped up to the challenge. We know that we must change how we produce our energy, grow our food and even structure our economy if we want to have a cleaner, greener future.

With your help this past year, the Friends of the Earth Climate and Energy team won many important victories:

◆ **Taking on the nuclear power industry**

After initial attempts a decade ago to prevent the construction of two new VC Summer nuclear power reactors in South Carolina, this past August Friends of the Earth won a major victory when SCANA Energy announced it would abandon the dangerous and costly nuclear plant. Now that we've won this battle, we're redoubling our efforts to supply South Carolina with clean, efficient renewable energy and ensure that ratepayers are not stuck with the bill for the shuttered reactors.

◆ **Standing up to Big Oil**

In a major victory last May, we helped protect an Obama-era regulation limiting oil and gas companies from flaring methane. This practice burns away excess natural gas, sending deadly greenhouse gases straight into the atmosphere and polluting air in local communities. Friends of the Earth campaigned hard to establish and defend this rule, which not only requires Big Oil to capture vented natural gas, but also to pay some \$800 million in royalties on it. Despite a massive push from oil companies to kill the rule, in May the Senate voted against a Congressional Review Action resolution to reverse this regulation - marking the first time Republicans failed to use the Act to overrule Obama-era rules.

◆ **We kept billions of taxpayer dollars out of the pockets of Big Coal**

After a Friends of the Earth analysis showed that a proposed tax credit for carbon capture would put billions of dollars in the pocket of one coal project alone - the Kemper coal plant in Mississippi - we were able to get this dirty subsidy axed from the 2016 year-end tax deal. We also successfully fought to ensure that tax credits for dirty biomass energy expired - and stayed that way.

◆ **Our Members stepped up to fight for clean energy**

In September 2017, Energy Secretary Rick Perry introduced a proposal to change electricity market rules, and give a \$3.7 billion handout to coal and nuclear industries, which have been struggling financially against competition from clean renewable energy. We called on you and your fellow Members to tell the Federal Energy Regulatory Commission (FERC) to reject this proposal, and instead focus on the transition to 100 percent clean, efficient, renewable energy. Our Members came through, with 18,000 of you speaking out against Perry's proposal, which was rejected in January.



◆ **Members like you saved public lands from Trump's Interior Department**

More than 300,000 comments from Friends of the Earth Members like you helped protect Idaho's Craters of the Moon, Washington's Hanford Reach and Colorado's Canyons of the Ancients – home to the largest concentration of archaeological sites in the United States – from Interior Secretary Ryan Zinke's monuments hit list.

With Members like you at our side, Friends of the Earth will continue to push to end America's dependence on dirty fossil fuels and dangerous nuclear power, and fight to keep public lands in the hands of the people, not profiteers. We'll continue promoting clean solutions like renewable energy, sustainable agriculture and tropical forest protection. And, perhaps most importantly, we'll make sure communities, not corporations, are at the center of our country's climate and energy policy.

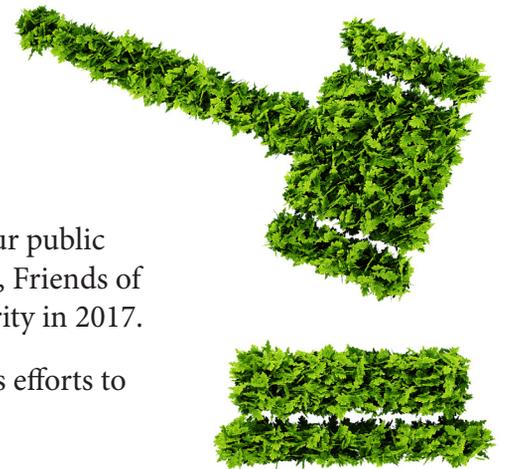


LEGAL

Defending our planet in court

With a White House and Congress determined to sacrifice our public lands and waters for the sake of corporate polluters' profits, Friends of the Earth made fighting for our planet in the courts a priority in 2017.

We filed new cases this past year to prevent the Trump administration's efforts to pillage and plunder lands that belong to you and me.



◆ **Continuing the fight against Keystone XL**

Soon after taking office last year, Trump issued an executive order to restart the dangerous, dirty Keystone XL tar sands pipeline. Friends of the Earth joined with several national and regional groups to file suit under the National Environmental Policy Act and the Endangered Species Act to halt the approval and construction of this harmful project. With your support, we will continue to fight against this impending environmental nightmare in the courts.

◆ **Working to preserve our public lands**

In late 2017, after the Trump administration announced it would review the designations of five national monuments, we sued the Department of the Interior under the Freedom of Information Act (FOIA). The department had

failed to respond to at least ten FOIA requests made by Friends of the Earth regarding the reviews.

◆ **Restarting a case against coal**

In 2017, we also revived our lawsuit demanding that the Bureau of Land Management produce an Environmental Impact Statement that addresses the climate impacts of the federal coal leasing program. The Trump administration reversed the decision of the Obama administration to halt new coal leasing on federal land while an EIS was completed — and we continue to fight to demand that coal's full environmental impacts be evaluated.



Thanks to your generous support, our legal team will continue to utilize the courts to fight back against the Trump administration's assaults on people and the planet.



Big wins for people and pollinators

For decades, U.S. food and farming policy has served the interests of large corporations and created a system of toxic, energy-intensive factory farming that is eroding our planet's ecosystems and harming public health, worker safety, local economies and animal welfare.

With your support, Friends of the Earth's Food and Agriculture Program has been working tirelessly to create a more healthy, sustainable and just food system that will feed people and care for the planet for generations to come.

In 2017, we faced an anti-science administration determined to squeeze as much profit from our planet as possible, no matter the costs. Despite these obstacles, you and your fellow Members helped Friends of the Earth win key victories for pollinators, sustainable agriculture, family farmers and our planet:



◆ **Victory for the rusty patched bumblebee**

In a big win for bees, after Friends of the Earth delivered nearly 120,000 petitions from Members like you to the U.S. Fish and Wildlife Service, the agency announced last January that it would list the rusty patched bumblebee as endangered under the Endangered Species Act.

◆ **More retailers say "no" to neonics**

Faced with hostility from an anti-environment administration, we advocated for companies to do the right thing for our planet. Our Bee Action Campaign – which is working to move garden retailers to phase out bee-toxic neonicotinoid pesticides – scored two more huge victories when Walmart and True Value agreed to say "no" to neonics. They join more than 135 other garden retailers, and some of the largest home improvement stores in the world – Home Depot, Lowe's and Costco – in committing to phase out the sale of these bee-killing products.

◆ **Working towards organic for all**

Friends of the Earth launched a new effort to convince grocers to stock more bee- and people-friendly organic foods and to phase out the use of bee-toxic pesticides in the food they sell. We released a report and scorecard ranking top retailers and focused our campaign on Kroger, the country's largest traditional supermarket chain with over 2,700 stores in 31 states.

◆ **We helped to pass pollinator protection legislation**

Friends of the Earth campaigners worked with local allies and grassroots leaders to advance or pass landmark pollinator protection bills in Maryland and Massachusetts. We also helped a growing number of municipalities and institutions commit to eliminate bee-toxic pesticides – more than 50 and counting!



◆ **Members persuade Walmart to stop selling risky GMO salmon**

Thanks to Friends of the Earth Members and allies, in 2017 Walmart joined more than 80 grocery retailers – including Costco, Kroger, Albertsons, Safeway, Target, Trader Joe’s and Whole Foods – committing to not sell GMO salmon.

◆ **We gave communities the tools to fight global warming**

Teaming up with our partner the Responsible Purchasing Network, Friends of the Earth released a first-of-its-kind guide helping cities and counties fight climate change by shifting food purchases towards healthy, plant-based options. “Meat of the Matter” describes step-by-step actions – such as adopting a climate-friendly food purchasing policy and standards, or changing contracts and menus - to reduce emissions while also promoting the health of employees, residents and the environment. The guide also shows how to measure the climate and financial benefits of these policies and highlights examples from cities and counties across the country.

◆ **Top restaurants take action on antibiotics**

Together with partners, we released the “Chain Reaction III” report, which found that thanks in part to the efforts of Friends of the Earth and allies more than half of the top 25 chain restaurants in the U.S. have taken steps to restrict the routine use of antibiotics in the production of the chicken they serve. Our report grades

companies on their antibiotics policies and practices, calling out both those that are ahead of the curve and those chains that continue to drag their feet.

◆ **We’re highlighting Big Ag’s effect on beekeepers**

To kick off National Pollinator Week, we joined a coalition of beekeepers, farmers, farmworkers, scientists and advocates to release a documentary we co-produced about beekeepers whose livelihoods have been jeopardized by bee-toxic pesticides. As U.S. beekeepers report annual losses nearing 50 percent of their hives, Friends of the Earth is pushing harder than ever for the EPA, USDA and Congress to properly regulate bee-toxic pesticides to protect our nation’s bees and all who depend on them.

◆ **Shedding light on Big Ag’s environmental nightmare**

Friends of the Earth released a hard-hitting report on the proposed Bayer-Monsanto merger, detailing how the companies are attempting to accumulate, control and monetize massive amounts of farming data. The companies’ control of the data generated by modern farm practices can be used to reduce consumer choice and transform farmers from independent business operators into captive consumers. With allies, we delivered more than one million signed petitions urging the Department of Justice to stop the Bayer-Monsanto merger, which would be bad for farmers, bad for bees and bad for all of us.

None of these accomplishments would have been possible without your dedicated membership. Your support in 2018 will ensure we continue our fight to transform a broken food system from one that props up unsustainable junk food and endangers pollinators into one that supports the health of people and the planet.





Putting people and planet before profits

Economic, financial and political forces often drive companies and governments to act in ways that ignore the interests of people and the planet. From the rules that govern our economic lives, to the incentives that steer corporate decision-making, to the money that bankrolls environmentally harmful activities around the world, Friends of the Earth works to address the root causes of environmental destruction.

With Members like you at our side, we've taken on some of the world's biggest corporations this past year. We've also worked with government finance agencies worldwide to curtail environmentally harmful investment. On both fronts, we've made big progress:

◆ **A big win for the environment and human rights**

We forced U.S.-based agri-giant Cargill and Asian megacorporation Wilmar International to cut ties with REPSA, a Guatemalan palm oil supplier. REPSA has been linked to alleged human rights and environmental abuses, including a massive spill of palm oil effluent into Guatemala's Pasion River, and the murder of environmental activist Rigoberto Lima Choc. Friends of the Earth has spent the past two years putting pressure on REPSA's customers, and our victory will push other companies to follow Cargill and Wilmar in addressing human rights abuses in their supply chains. Our campaign racked up another victory in February 2018 when food giant Nestlé announced it was cutting ties with REPSA. This victory was made possible thanks to 40,000 petitions to Nestlé from Friends of the Earth Members like you.

◆ **We're working to get pensions out of palm oil**

In addition to pressuring the companies that purchase palm oil, we also targeted the companies that invest in it. The U.S. investment firm TIAA was among the first large investors to begin examining its role in palm oil deforestation. Now we're working with CalPERS, the largest public pension fund in the U.S., to get deforestation out of its portfolios.

◆ **Making politics work for people**

A just economy requires a free and fair democracy, and Friends of the Earth has been working to counter extreme gerrymandering, voter suppression and weak campaign finance regulations — tactics that tip the electoral balance in favor of big business. This past summer, we mobilized Members in North Carolina to fight for a fair and transparent redistricting process for state legislature districts.

◆ **Saving tax dollars from fossil fuel investment**

We successfully pushed the taxpayer-funded U.S. Export-Import Bank to end its consideration of financing a coal plant in Vietnam — a victory that will likely keep millions of tons of harmful carbon dioxide out of the atmosphere. The country has planned to build 40 gigawatts of coal power by 2030, including the Long Phu 1 coal plant. Friends of the Earth published scathing reports on Long Phu 1 and its violations of the environmental and social commitments of its funders, and *The New York Times* featured us in an article about the possibility of the U.S. Export-Import Bank financing the plant.



◆ **Fighting for just and equitable energy solutions**
 Friends of the Earth was instrumental in exposing social injustices in the State of California's regulatory and legislative processes for dealing with major industrial polluters. We stood with communities that bear a disproportionate burden from polluting industries such as refineries as they demanded direct emissions reductions and a just and equitable transition to a fossil fuel-free economy in the state.

◆ **Lobbying Chinese banks to keep their money out of coal**
 Good news came at the end of 2017, when Industrial and Commercial Bank of China (ICBC), Bank of China, China Construction Bank, and China Merchants Bank publicly confirmed that they would not be financing the massive Carmichael coal mine and export port in Australia. Friends of the Earth was active in this fight, presenting a case study to Chinese bank regulators in 2015 on the environmental and reputational risks of financing fossil fuel projects inside the Great Barrier Reef World Heritage Area.

As our global economies become more entwined, it is crucial that we ensure that ethical, environmental and human rights concerns are placed ahead of profits. Your membership support is key to helping us work with our allies here in the U.S. and around the world to accelerate the transition to a cleaner, greener, more humane economy for all.

Photo: Brandon Wu



Your legacy and ours...

A bequest is a simple way to pass on your values. You can make Friends of the Earth part of your life story by naming us in your will, trust, retirement plan, life insurance policy or financial accounts. Anyone can make a bequest, and every gift makes a difference. Together, we can create a lasting legacy for the planet.

CONTACT US TODAY!

ATTN: Louisa Sizemore



EMAIL: lsizemore@foe.org



PHONE: (866) 217-8499



VISIT: foe.org/YourLegacy



OCEANS & VESSELS

Key wins against mining, sewage and Arctic shipping

Oil spills...air pollution ...sewage releases... industrial ocean fish farms... All these add up to one massive problem for the world's oceans and the millions of people and countless species that depend on them.

Healthy oceans are critical to a healthy planet. That's why Friends of the Earth fights so hard to protect oceans and their ecosystems. And thanks to your dedicated support, we've made some important strides this year:



◆ **A big victory for our polar regions**

Last January, after more than five years of hard work by Friends of the Earth, the Polar Code took effect. This suite of mandatory safety and environmental rules for ships operating in the Arctic and Antarctic is already helping to protect the world's polar regions from shipping industry pollution.

◆ **No oil-by-rail in Washington State**

Our collective hard work paid off when Washington Governor Jay Inslee rejected a permit for an oil-by-rail facility at the Port of Vancouver along the Washington-Oregon border. Members were key to this victory, submitting tens of thousands of comments opposing the dangerous facility, which would have been the largest in the nation, exporting 360,000 barrels of oil per day.

◆ **Protecting Puget Sound**

In another important win for our oceans, we helped persuade Washington State to make Puget

Sound a No-Discharge Zone for ship sewage. We are continuing to advocate for these critical protected zones in other sensitive coastal areas around the country and are working to stop the Trump administration from stripping current areas of this important protection.

◆ **Friends of the Earth Members force reversal by the EPA**

Thanks to more than 100,000 comments from Friends of the Earth Members urging the Environmental Protection Agency to oppose the salmon-destroying Pebble Mine in Alaska's Bristol Bay region, in January 2018 the EPA announced it would not greenlight the project. But the fight isn't over: the project could still move forward if it can find the financing, so Friends of the Earth will keep fighting to stop this terrible project.



None of these victories would have been possible without our Members. With your support in 2018, we'll continue to fight to ensure healthy oceans and waterways for generations to come.



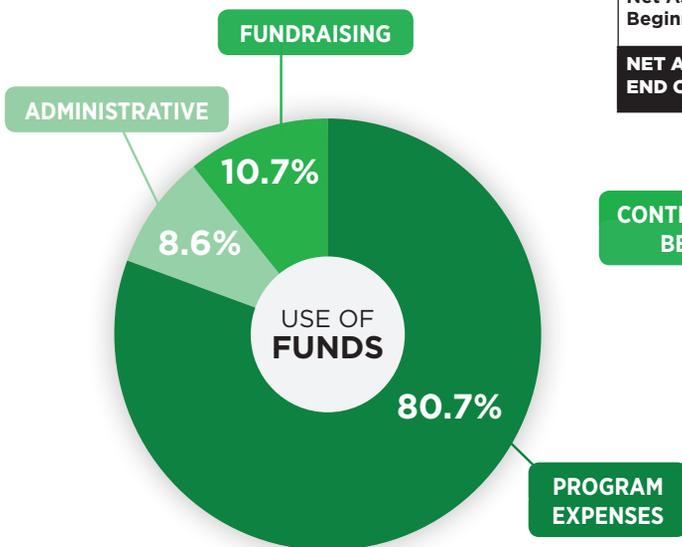


FINANCIAL

STATEMENT OF FINANCIAL POSITION

ASSETS	
Cash & Cash Equivalents	\$7,380,911
Grants Receivable	\$808,000
Accounts Receivable	\$46,067
Prepaid Expenses & Other Assets	\$601,035
Investments at Market Value	\$5,934,400
Fixed Assets, Net of Depreciation	\$1,484,763
TOTAL ASSETS	\$16,255,176
LIABILITIES	
Accounts Payable & Accrued Expenses	\$581,577
Grants Payable	-
Lease-related Liabilities	\$1,819,484
Charitable Gift Annuity Liabilities	\$32,679
TOTAL LIABILITIES	\$2,433,740
NET ASSETS	
Unrestricted	\$9,281,736
Reserve & Endowment Funds	\$4,329,428
Restricted	\$210,272
TOTAL NET ASSETS	\$13,821,436
TOTAL LIABILITIES & NET ASSETS	\$16,255,176

As of June 30, 2017



EXPENSE

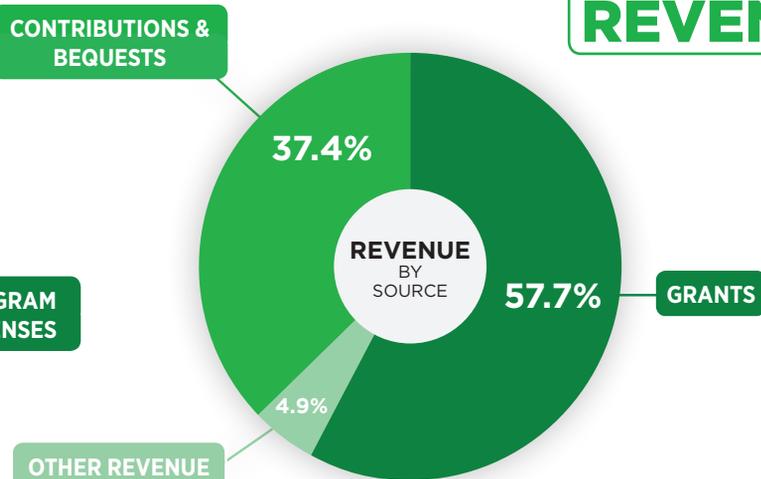
STATEMENT OF ACTIVITIES

REVENUE				
	UNRESTRICTED	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	TOTAL
Grants, Bequests, Contributions	\$7,044,791	\$5,343,944	-	\$12,388,735
Other Income	\$628,453	\$4,835	-	\$633,288
Net Assets Released from Restriction	\$2,797,589	(\$2,797,589)	-	-
TOTAL REVENUE	\$10,470,833	\$2,551,190	-	\$13,022,023
EXPENSES				
PROGRAM EXPENSES				
Economic Policy	\$1,766,607	-	-	\$1,766,607
Oceans & Vessels	\$470,297	-	-	\$470,297
Climate & Energy	\$556,126	-	-	\$556,126
Food & Agriculture	\$1,411,970	-	-	\$1,411,970
Outreach & Communications	\$3,318,517	-	-	\$3,318,517
Membership	\$784,906	-	-	\$784,906
TOTAL PROGRAM EXPENSE	\$8,308,423	-	-	\$8,308,423
SUPPORTING EXPENSES				
Management & General	\$880,646	-	-	\$880,646
Fundraising	\$1,102,701	-	-	\$1,102,701
TOTAL SUPPORTING EXPENSE	\$1,983,347	-	-	\$1,983,347
TOTAL EXPENSES	\$10,291,770	-	-	\$10,291,770

NET ASSETS				
Change in Net Assets	\$179,063	\$2,551,190	-	\$2,730,253
Net Assets - Beginning of Year	\$9,102,673	\$1,778,238	\$210,272	\$11,091,183
NET ASSETS - END OF YEAR	\$9,281,736	\$4,329,428	\$210,272	\$13,821,436

For the fiscal year ended June 30, 2017

REVENUE



Friends of the Earth defends the environment and champions a healthy and just world.

BOARD OF DIRECTORS

Arlie Schardt, chair; Soroush Shehabi, vice chair; Jeffrey Glueck, treasurer; Harriett Crosby, secretary; Whitey Bluestein; Jayni Chase; Cecil D. Corbin-Mark; Judith Browne Dianis; Dan Gabel; Arturo Garcia-Costas; Mike Herz; Chloe Maxmin; Stephen Nemeth; Chris Pabon; Chris Paine; Doria Steedman; Marc Zions; Brent Blackwelder, advisor, president emeritus and ex-officio.

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Jenny Bock, regional organizer
Liz Butler, interim organizing director
Michelle Chan, vice president of programs
Britten Cleveland, regional organizer
Jeff Conant, sr. international forests program manager
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Denise Cummings, data systems administrator
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Kari Hamerschlag, deputy dir. of food & technology
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Gary Graham Hughes, sr. California advocacy campaigner
Ian Illuminato, health & environmental campaigner
Erin Jensen, press officer
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Jonathan Kellam, stewardship officer
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Kendra Klein, staff scientist
Jodi Lasseter, interim southeast director
Adam Lugg, membership and donor services manager
Katharine Lu, china sustainable finance campaigner
Gaurav Madan, sr. forests & land campaigner
Carrie Mann, sr. manager for digital membership and advocacy
Andrew Mathewes, clean energy program manager
Josette Matoto, graphic designer and video producer
Damon Moglen, sr. strategic advisor
Doug Norlen, director, economic policy program
Karen Orenstein, deputy director of economic policy
Dana Perls, sr. food and technology campaigner
Lukas Ross, climate and energy campaigner
Danielle San Miguel, operations & HR coordinator
Ben Schreiber, sr. political strategist

Elizabeth Sherer, digital communications associate
Louisa Sizemore, planned giving officer
Sharon Smith, senior accountant
Brianna Steele, regional organizer
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