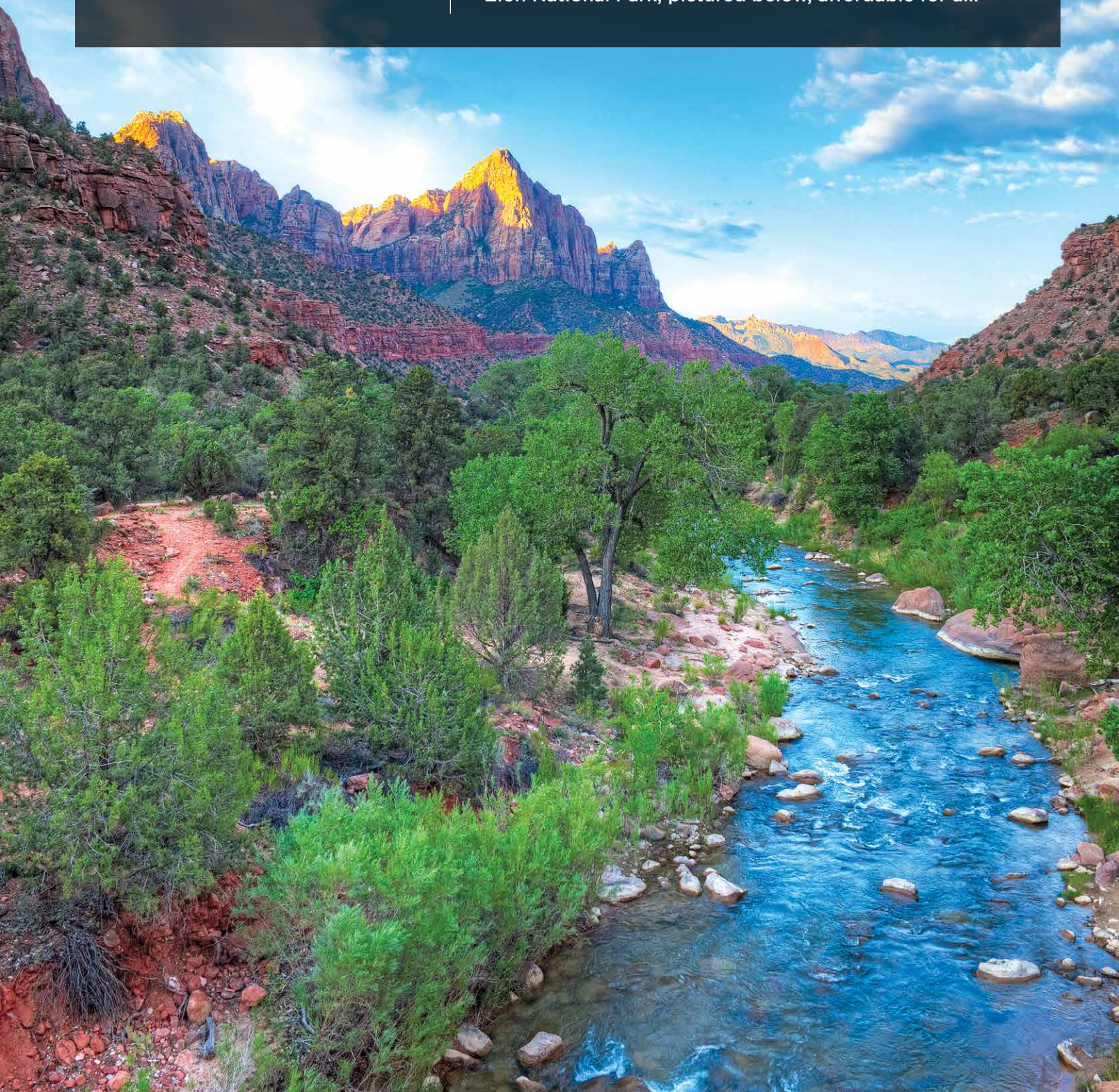




Friends of the Earth

Annual Report 2018

Friends of the Earth Members like you won some big victories in 2018 — including keeping public lands like Zion National Park, pictured below, affordable for all.





Left: Erich Pica, President

Right: Arlie Schardt, Chairman of the Board

Celebrating a year of victories

Friends,

We have spent the past two years resisting, mobilizing and engaging in deep solidarity work against the Trump administration's dangerous agenda.

We are incredibly proud that Friends of the Earth was one of the first environmental organizations to speak out against the racist, misogynistic, anti-immigrant, homophobic and jingoistic appeals of Donald Trump and his supporters.

We invested in providing you, and our 1.7 million activists and Members, with the necessary skills and trainings to become better local advocates for our common ideals.

We stood alongside partners across the progressive movement in opposition to Trump's agenda. We activated for the Climate March, the Women's March and the #MeToo movement. And we fought the immigration crackdown and border wall, Brett Kavanaugh's Supreme Court nomination, the repeal of the Affordable Care Act, and Trump's regressive tax cuts.

Within the progressive moment, we forced a robust environmental agenda to the forefront. We fought to oust Environmental Protection Agency Administrator Scott Pruitt and won. We fought to oust Department of Interior Secretary Ryan Zinke and won. We passed state legislation to ban bee-killing pesticides and to halt offshore drilling in California, and helped negotiate a landmark Just Transition agreement to replace dirty energy with renewables.

We launched democracy and clean energy campaigns in North Carolina and the greater

Southeast region, stopped tar sands pipelines (again), passed significant Arctic Ocean shipping rules, blocked international coal plants, launched a vigorous effort to reduce meat consumption, and moved large investors away from palm oil plantations and deforestation.

We have won enormous victories together. Nevertheless, we have a lot of work ahead of us.

The United Nations' Intergovernmental Panel on Climate Change warns that we have 10-12 years to reduce global greenhouse gas emissions by 45% or face catastrophic consequences. Meanwhile hurricanes, wildfires, droughts, flooding and sea-level rises are increasing, dislocating populations and reshaping society in many areas of the world.

We remain committed to our national and global strategy to push for lasting and just environmental, economic and political solutions. We will continue to serve as a bridge between the environmental movement and the larger U.S. progressive movement, driving forward until we achieve a healthy and just world.

Thank you for supporting this critical mission with your time, activism and donations. We couldn't do it without you.

Warm Regards,

Erich and Arlie



What a difference you've made as a valued Member of Friends of the Earth!

Your generous support this past year

has made you a dedicated champion for the environment. Together, we won several key fights for people and the planet.

You convinced Costco, one of the country's largest food retailers, to issue a new pollinator policy encouraging its produce and garden plant suppliers to phase out the use of the bee-killing pesticides chlorpyrifos and neonicotinoids.

You helped us lead the successful effort to oust the anti-environment head of the Environmental Protection Agency, Scott Pruitt, and the corrupt Department of Interior Secretary, Ryan Zinke.

Members like you flooded the National Park Service with over 54,000 comments protesting plans to more than double entrance fees at our most popular national parks from \$25 to \$70. We won a huge victory when Zinke caved under your pressure and canceled the blockbuster price hikes in favor of a more moderate increase of \$5.

You gave us the support we needed to win key battles for our planet in court — from stopping the

dirty, dangerous Keystone XL pipeline in North Dakota, to pushing back against the Trump administration's efforts to open up our public lands for expanded oil and gas drilling.

The coming year promises more critical fights for our future, including further battles with Trump and his polluting industry cronies, our work to preserve pollinators, and urgent efforts to combat climate change.

“Why do I support your work? Easy.... Friends of the Earth is a well-run, honest and ethical organization with the best of goals. Monarch butterflies vs. Monsanto? Such an easy choice.”

Dennis Simonson, Wisconsin

But with you at our side in 2019, we can continue to meet every challenge and achieve pivotal victories for our Earth, leaving a cleaner, greener planet for future generations.

The work — and victories — you read about in this annual report would not be possible without the support and advocacy of Members like you. Please visit www.foe.org/donate to continue to support our work in 2019 and beyond.



Mobilizing for the planet

2018 showed the power concerned citizens have to stop many of Trump's most egregious and corrupt environmental attacks. Friends of the Earth mobilized a base of Members, activists and grassroots leaders in key states — and thanks to your support we are making real change for our planet.

- One of our top priorities for 2018 was ending the career of Scott Pruitt as Trump's racist, corrupt EPA administrator. More than 11,000 Friends of the Earth Members and activists participated in the six-month campaign, joining training calls, gathering petition signatures, delivering letters to their local congressional offices, and more.

Every time Pruitt testified on Capitol Hill we were there to turn up the pressure, demanding Congress investigate and fire him. Facing a firestorm of controversy and investigation, Republicans in Congress eventually abandoned

Pruitt. Victory was ours when Pruitt resigned in disgrace over the 4th of July weekend.

- Hot on the heels of our success with Pruitt, we forced the resignation of corrupt Department of Interior Secretary Ryan Zinke. More than 145,000 people joined a coalition of hundreds of environmental and social justice organizations in signing our petition calling on Congress to fire Zinke. Hundreds of Members like you around the country delivered the petition to their members of Congress and thousands flooded the phone lines of congressional offices over the summer.

Throughout the fall, Friends of the Earth staff and volunteers pursued Zinke at conferences, hearings, and outside his office at the Department of Interior — holding our iconic #FireZinke signs, which were also featured on national news. Shortly after the election, facing a newly empowered and emboldened House of Representatives, Zinke finally resigned.

- In June Friends of the Earth combined forces with the Poor People's Campaign — a group inspired by Martin Luther King, Jr's historic Poor People's March. In the muggy summer heat, the two groups united with other progressive organizations for

a sit-in at EPA headquarters to highlight the disproportionate effects of environmental degradation on poor communities in America and to call for an end to rollbacks of landmark environmental regulations.

- We vigorously protested Brett Kavanaugh's nomination to the Supreme Court, organizing a "Save the Supreme Court" national volunteer call in, as well as signing on to a letter with other environmental groups opposing his nomination to a lifetime position on the court. And hundreds of Friends of the Earth Members like you turned out to local Unite for Justice Day of Action events in August to protect the Mueller investigation.
- Our brand new grassroots leadership training and fellowship programs engaged hundreds of new leaders in campaign tactics, and created a pathway for communities that are underrepresented in the environmental movement to gain opportunities in environmental organizing. Our grassroots leaders organized local events like Unite for Justice Day of Action, and they helped collect thousands of petition signatures and recruited hundreds of new volunteers for our other campaigns.

More than 11,000 Friends of the Earth Members and activists participated in the six-month campaign to oust Scott Pruitt.

- This coming year, we are making pressuring Congress to adopt a Green New Deal a top priority as climate change grows increasingly urgent.

Thanks to your generosity, Friends of the Earth is building a grassroots movement of thousands of volunteers, and with your continued support in 2019 we will be able to expand our work, reaching more volunteers, more voters, and engaging millions more people in the fight to protect our environment.





Building a safe and healthy food system

Friends of the Earth's Food and Agriculture program works non-stop to ensure that our food system is safe, healthy and planet-friendly.

- Our Climate-Friendly Food Campaign helped pass first-of-its-kind state legislation expanding access to climate-friendly food, ensuring hospitals and prisons in California will now offer plant-based food options to some of the state's most vulnerable residents. And in Washington, DC, we spearheaded legislation that expands plant-based options for public schools and establishes the Good Food Purchasing Program, ensuring a portion of the district's food purchasing advances good nutrition, a valued workforce, environmental sustainability, local economies and animal welfare.
- We are building a movement to get more healthy, climate-friendly, plant-based foods into schools. Our Greening School Food Forums have brought school district and food leaders together to learn about the links between food purchasing, food waste and climate change and to discuss strategies for expanding climate-friendly school

food. We are also leading a coalition committed to accelerating the shift to plant-based foods in K-12 schools, including policy reforms at state and federal levels.

- We launched the Real Meals Campaign — a cross-sectoral campaign of farmers, fishers, food workers, activists and students asking the three largest foodservice companies to reduce factory farmed meat purchases, expand offerings of plant-based and “real” foods, and increase racial justice in their supply chain.
- We organized an international coalition at the UN Convention on Biological Diversity and successfully advocated for the establishment of international guidelines for gene drives, creating a de facto moratorium on this extreme technology. We also helped pass a resolution in which the UN agreed to create a set of conflict-of-interest rules after we learned that the U.S. military has become the top funder of the technology.

Your support in 2019 will ensure we can continue our fight to transform our broken food system into one that supports the health of people and the planet.



Working to prevent climate chaos

Friends of the Earth is leading the fight against polluting industries and working towards a clean, green energy future.

Here's what your support helped us achieve this year.

- We filed a petition with the Nuclear Regulatory Commission to stop a license renewal for the 1960s-era Turkey Point nuclear power plant near Miami, Florida. If approved, the renewal would usher in a dangerous precedent in which these aging reactors operate far beyond their intended lifetimes.
- We commissioned reports detailing how Memphis, Tennessee could implement an energy efficiency program that would reduce greenhouse gas emissions and deliver rate savings of up to 20% to half of the city's residents. We also outlined how the city could reach 30% renewable energy in five years while saving hundreds of millions of dollars. The city is now actively debating these proposals and considering abandoning the dirty power provided by the Tennessee Valley Authority.

- In September 2018, along with allies, we successfully passed a bill prohibiting permits for offshore oil infrastructure in California state waters — countering efforts by the Trump administration to open up public waters to offshore drilling.
- Also in September, the California legislature passed a bill to ensure a key provision of our 2016 agreement with Pacific Gas and Electric to shut down the Diablo Canyon nuclear power plant: the provision of hundreds of millions of dollars to finance a Just Transition for workers and communities affected by the closure of the plant.
- South Korea's export credit agencies are among the world's largest fossil fuel backers, funding about \$1 billion in coal projects. We joined with Friends of the Earth-Korea to push one of South Korea's two export credit agencies to pledge to stop funding coal power plants — a big win in the fight against fossil fuels.

With Members like you by our side in 2019, we will continue to push to end the world's dependence on dirty fossil fuels and dangerous nuclear power.



Campaigning for a pesticide-free future

The toxic pesticides used to grow our food are harming our health and killing bees.

But with your help, we made important strides in 2018 to protect humans and pollinators from these dangerous products.

- A multi-year campaign waged by Friends of the Earth and our Members paid off in June when Costco announced a new policy encouraging its fruit, vegetable and garden plant suppliers to phase out the use of the bee-killing pesticides chlorpyrifos and neonicotinoids (neonics) and to expand organic offerings. Also in June, grocery giant Kroger announced it would phase out neonics on live garden plants in stores and garden centers by 2020.
- After years of pressure and campaigning from Friends of the Earth and Members, Ace Hardware joined 140 other garden retailers in announcing it is moving toward neonic-free lawn, garden and insecticide products, and is increasing its range of natural and organic offerings.
- We released a groundbreaking peer-reviewed study demonstrating the benefits of eating

organic food. We tested four racially diverse American families and discovered pesticides in their bodies associated with increased health risks including autism, Alzheimer's, cancer and more. Pesticides in their bodies dropped by up to 95% within one week on an organic diet. We are sharing this study with elected leaders and other decision makers, demanding they support research and policies to make organic food accessible for all. Our film documenting the study and providing resources for action is at www.OrganicForAll.org.

- In March 2018, we released a report grading 25 of the largest food retailers on their pesticide policies, organic offerings and transparency. The report found that top food retailers are failing to protect bees and people from toxic pesticides. In response, Walgreens and Trader Joe's both shared plans to increase organic product offerings.
- At the state level, we helped introduce and advance bills to ban toxic pesticides in Maryland, Vermont, Massachusetts and California.

Your support in 2018 will help us keep up the fight against pesticide corporations and government officials who prioritize profit over human and pollinator health.



Expanding our work to save people and the planet

In 2018 Friends of the Earth opened a new office in Durham, NC, and thanks to your support we're already making a difference in the Southeast.

- Following our 2017 success in closing South Carolina's VC Summer nuclear plant, we helped lead the fight to protect ratepayers from paying for this boondoggle. Ultimately, a deal was struck to provide ratepayers with \$1.3 billion in refunds. We also played a key role in the repeal of the Baseload Review Act in 2018 and the legislature is now set to pass legislation greatly increasing solar energy in the state.
- As part of a coalition fighting the proposed Atlantic Coast Pipeline, we helped file a complaint against the North Carolina Department of Environmental Quality for failing to protect the civil rights of indigenous people when proposing the route for the ACP. In late 2018, a federal court ordered that construction on the pipeline be halted, due to potential impacts on the rusty-patched bumblebee, which Friends of the Earth successfully got listed as an endangered species in 2017.

- As Hurricane Florence hit, many community groups in eastern North Carolina began reaching out to us for assistance. In response, our staff delivered aid to hundreds of people as part of community-led relief efforts. Alongside allies in the Just Florence Recovery Network, we organized a get out the vote effort to ensure that people displaced by the hurricane knew how and where to vote. We also advocated for emergency voting rights measures to ensure that hurricane victims were not disenfranchised. Thanks to these and other efforts, there was not a significant drop-off in voter turnout in hurricane-impacted areas.
- In 2016, the U.S. District Court of North Carolina found the state guilty of partisan and racial gerrymanders in 28 legislative districts. We are part of a coalition fighting for fair redistricting in the state, and hosted a round of successful democracy teach-ins, many of which were part of the Poor People's Campaign's 40 Days of Moral Action.

We look forward to continuing our work in 2019 to curb the influence of polluters and corrupt officials and fight for local communities in the Southeast.

Photo: Appalachian Mountains, North Carolina



Putting people and the planet before profits

Friends of the Earth is fighting to transform economic and financial systems and create a more environmentally sustainable and socially just world.

- We have been fighting for sustainable policies governing U.S. overseas development financing. When Trump signed legislation replacing the Overseas Private Investment Corporation with a new agency, we fought to ensure that hard-won environmental safeguards would remain in place. The final legislation preserves policies on climate, environment, accountability, human rights, anti-corruption and transparency, protecting local communities from projects that could destroy their livelihoods and environments.
 - With Members like you by our side, we are going toe-to-toe with BlackRock, the world's biggest funder of climate destruction. This \$6.4 trillion behemoth leads the world in ownership of shares linked to fossil fuels and deforestation. Together with allies we are demanding that BlackRock divest from the companies most implicated in the climate crisis.
 - Friends of the Earth is leading the charge to pressure financiers of palm oil to use their financial might to end deforestation. In July we successfully pressured CalPERS, the largest pension fund in the U.S., to establish a precedent-setting policy recognizing deforestation, land rights, and biodiversity as investment risks.
 - We are continuing to push for stronger green finance policies in Chinese overseas investments. We supported global allies in pressuring Chinese banks, the world's largest source of development finance, to meet local, international, and Chinese environmental and social standards in controversial coal, fossil fuel, infrastructure, and mining projects.
 - In December 2017, thanks in part to a long-term effort by Friends of the Earth, the World Bank announced that it will end financing for upstream oil and gas after 2019. This marks a precedent-setting shift for the world's best-known development finance institution, and has significant implications for other public and private finance institutions around the world.
- Your support in 2019 will help us advocate for policies that ensure a cleaner, greener future for us all.



Protecting the health of our oceans

Friends of the Earth has made fighting for our oceans a priority, and in 2018, we won some key victories.

- We helped pass the Oil Spill Prevention Act of 2018 in Washington state, part of a multi-year effort to ensure strong protections to prevent and prepare for oil spills. The bill holds the oil industry responsible regardless of how oil is brought into Washington state, strengthens public engagement and transparency tools, and makes sure the state can address the threat from oil spills.
- After an Atlantic salmon net pen ruptured, releasing hundreds of thousands of non-native fish into Puget Sound, we helped pass legislation in Washington state to phase out the use of net pens to grow non-native salmon in state waterways.
- We are pushing for International Maritime Organization (IMO) member states to phase out the use of heavy fuel oil — a cheap and dirty product made from the residue of petroleum refining — in Arctic vessels by 2021.

We also presented a petition signed by over 100,000 Members like you to officials at Carnival Corporation urging the company not to use heavy fuel oil in the Arctic.

- To elevate indigenous voices and drive change for Arctic communities, Friends of the Earth hosted Arctic indigenous leaders at the IMO. This year, indigenous leaders from the North Slope of Alaska and the Bering Strait region spoke on several panels and at the UK Parliament.
- After we delivered a petition signed by more than 100,000 Friends of the Earth Members and activists demanding First Quantum remove its financial support from the Pebble Mine proposal in Bristol Bay, Alaska, the company pulled out of financing the polluting project.
- We participated in the Washington State Governor's Orca Task Force, working to protect endangered orcas from harmful shipping activities.

Members like you help make this work possible. With your support in 2019 we'll continue campaigning for healthy waterways, oceans, and ocean communities.



Fighting for our planet in court

In 2018, with a White House and Congress determined to sacrifice our public lands and waters for the sake of polluters' profits, Friends of the Earth took to the courts to defend our planet.

- When Trump restarted the Keystone XL tar sands pipeline, we immediately joined allies to file suit under the National Environmental Policy Act and the Endangered Species Act. In November, the court rescinded the permits and sent the State Department back to the drawing board.

- We challenged the Trump administration's approval of the first offshore oil drilling development in federal Arctic waters. The controversial Liberty project would create a nine-acre artificial island and a 5.6-mile pipeline under Arctic waters — threatening the sensitive Beaufort Sea, polar bears and Arctic communities with oil spills and prolonging our dependence on dirty oil.
- Our legal team joined other groups in filing suit in the U.S. District Court in Anchorage challenging federal lease sales that would pave the way for expanded oil and gas drilling in the National Petroleum Reserve-Alaska.
- Thanks in part to our lawsuit against Sanderson Farms for false and misleading advertising, in November the poultry producer adopted a policy restricting the use of medically important antibiotics in its chicken production. We have withstood repeated attempts by Sanderson Farms to get our lawsuit thrown out and will continue to fight to hold the company accountable for its actions.
- Friends of the Earth sued the Tennessee Valley Authority when it imposed new electricity rates that discouraged investment in renewable energy and energy efficiency.

Your support is crucial as we mount legal challenges to these and other reckless assaults on people and the planet.

A Bright Future

Planned giving can benefit you and your loved ones while helping ensure a healthy and just world for generations to come. Make Friends of the Earth part of your life story by naming us in your will, trust, retirement plan, or financial accounts. Anyone can make a bequest, and every gift makes a difference.

Have you already made a gift through your estate plans? Please let us know so we can thank you and welcome you to our Shared Earth Society.

Contact us today to learn about an exciting matching gift opportunity!

Attn: Louisa Sizemore, Deputy Director of Planned Giving

☎ 202-222-0716 ✉ lsizemore@foe.org 🌐 foe.org/YourLegacy

Friends of the Earth's tax id number: 23-7420660



Financials

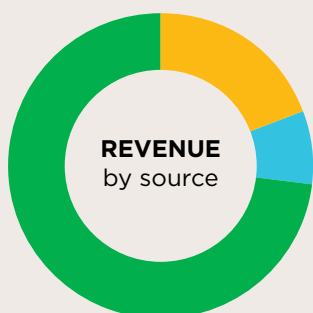
Statement of Activities

For the fiscal year ended June 30, 2018

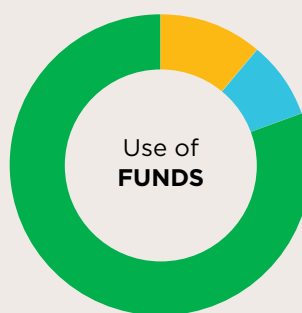
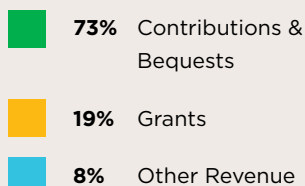
REVENUE				
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Grants, Bequests, & Contributions	\$6,701,601	\$2,809,257	\$ -	\$9,510,858
Other Income	\$747,910	\$28,015	\$ -	\$775,925
Net Assets Released from Restrictions	\$3,448,912	(\$3,448,912)	\$ -	\$ -
TOTAL REVENUE	10,898,423	(\$611,640)	\$ -	\$10,286,783

EXPENSES				
PROGRAM EXPENSES				
Economic Policy	\$1,598,356	\$ -	\$ -	\$1,598,356
Oceans & Vessels	\$695,788	\$ -	\$ -	\$695,788
Climate & Energy	\$817,063	\$ -	\$ -	\$817,063
Food & Agriculture	\$1,455,256	\$ -	\$ -	\$1,455,256
Outreach & Communications	\$4,226,400	\$ -	\$ -	\$4,226,400
Membership	\$590,549	\$ -	\$ -	\$590,549
TOTAL PROGRAM EXPENSES	\$9,383,412	\$ -	\$ -	\$9,383,412
SUPPORTING EXPENSES				
Management & General	\$958,168	\$ -	\$ -	\$958,168
Fundraising	\$1,276,981	\$ -	\$ -	\$1,276,981
TOTAL SUPPORTING EXPENSES	\$2,235,149	\$ -	\$ -	\$2,235,149
TOTAL EXPENSES	\$11,618,561	\$ -	\$ -	\$11,618,561

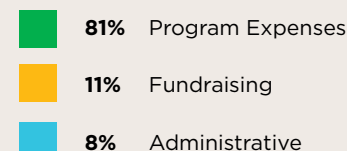
NET ASSETS				
Change in Net Assets	(\$720,138)	(\$611,640)	\$ -	(\$1,331,778)
Net Assets — Beginning of Year	\$9,281,736	\$4,329,428	\$210,272	\$13,821,436
NET ASSETS — END OF YEAR	\$8,561,598	\$3,717,788	\$210,272	\$12,489,658



Revenue



Expense



Statement of Financial Position

As of June 30, 2018

ASSETS	
Cash & Cash Equivalents	\$7,117,391
Grants Receivable	\$520,000
Accounts Receivable	\$86,354
Prepaid Expense & Other Assets	\$382,413
Fixed Assets, Net of Depreciation	\$1,415,195
Investments	\$5,646,075
TOTAL ASSETS	\$15,167,428

LIABILITIES	
Accounts Payable & Accrued Expenses	\$883,097
Grants Payable	\$ -
Lease-related Liabilities	\$1,768,070
Charitable Gift Annuities Liability	\$26,603
TOTAL LIABILITIES	\$2,677,770

NET ASSETS	
Unrestricted	\$8,561,598
Reserve & Endowment Funds	\$3,717,788
Restricted	\$210,272
TOTAL NET ASSETS	\$12,489,658

TOTAL LIABILITIES AND NET ASSETS	\$15,167,428
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Friends of the Earth defends the environment and champions a healthy and just world.

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Our Mission: Friends of the Earth defends the environment and champions a healthy and just world.

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