

California Organic Farmer Networks, Food Hubs, Aggregators and Produce Distributors

Below is a partial list of food hubs, farmer networks and aggregators that serve institutional buyers in California, including school districts. For additional information on organic and/or regenerative producers in your region, please consult these directories: [Community Alliance with Family Farmers Farm Directory](#), [CCOF Member Directory](#), [Chef Ann Foundation CA Beef Procurement](#), [Farmer's Pal Listing](#), [Local Harvest Listing](#), and [CDFA Marketplace](#). For a practical "how to" guide for increasing organic sourcing, please see Friends of the [Earth's Organic School Food Roadmap](#). This list is for information purposes only as FOE is not a certifying agency.



USDA Certified Organic foods are grown without the use of synthetic pesticides and fertilizers or genetically modified organisms (GMOs). Organic farmers generally use natural, soil-enhancing fertility and pest management methods like composting, cover cropping, managed grazing and diverse crop rotations. Organic animal products are produced without the use of antibiotics, growth-promoting drugs or hormones, and come from animals raised on certified organic pasture or fed only certified organic grains and grasses. You can learn more [here](#) about the benefits of serving organic food in schools.

Food Hubs, Farmer Networks, and Aggregators who carry organic and currently sell to school districts.

Northern California

Company	About	Distribution Region(s)	Organic Product(s)
Capay Valley Farm Shop	Capay Valley Farm Shop is a values-driven farmer and community-owned food hub that enables businesses to conveniently source delicious food from 40 small and mid-scale sustainable family farms. Their service model includes one truck and one invoice. Their group of farmers includes beginning, experienced and multigenerational farmers who are committed to being good environmental stewards.	Northern California Primarily Bay Area and Sacramento	Variety of fruits and vegetables
Coke Farms	Coke Farm provides delicious, healthy, organic produce, both to its customers and for the betterment of the environment and its employees. Coke Farm is a food hub that provides knowledgeable market representation and equitable, sustainable services to over 70 grower partners, helping their farms thrive. The organization provides crop planning, post-harvest handling, sales, packaging, and compliance services at its state-of-the-art cooler in San Juan Bautista, California.	Northern California Specifically, Santa Clara, Santa Cruz, Merced, Madera, San Benito, Fresno, and Monterey	Variety of fruits and vegetables
FEED Cooperative	FEED Sonoma is a regional food hub based in Sebastopol, CA, that aggregates and distributes produce from over 80 local farms throughout Sonoma County. All FEED Sonoma producers follow sound organic practices, with over 50% of growers being certified organic, although some may not be certified due to the cost. FEED Sonoma became California's first farmer and employee-owned fresh produce cooperative in May 2020, offering organic and local foods.	Northern California Specifically, Sonoma County, CA	Variety of produce, fruits and nuts, eggs, flowers, honey and bee products

<u>Happy Valley Fresh Food Hub</u>	Happy Valley Fresh Food Hub began in 2010 and sells mandarins to holiday markets and school districts. As demand has grown for more local products, they expanded by working with additional growers. Today, they provide a wide range of products, benefiting both growers and schools with fresh, locally grown goods, including some organic produce.	Northern California Specifically Northern Region of Sacramento Valley	Variety of fruits
<u>Harvest Hub</u>	Harvest Hub (a project of the North Coast Growers Association) ensures local market opportunities align with the needs of its members and the community. The organization strives for a financially sustainable local food system by balancing investments in direct and wholesale markets while supporting its members. Organic and locally grown foods are sold from 40 North Coast Farms.	Northern California (North Coast) Specifically Humboldt County	Variety of fruits and vegetables
<u>Mendo-Lake Food Hub</u>	Mendo-Lake Food Hub aggregates and distributes produce from 75 local farms, delivering locally and organically produced food to wholesale customers in Mendocino and Lake Counties, California.	Northern California Specifically Mendocino and Lake County <i>Inquire directly for greater areas</i>	Variety of fruits and vegetables
<u>Modoc Harvest Food Hub</u>	Modoc Harvest, a non-profit based in Modoc County, California, fosters connections between nearly 20 local farmers, ranchers, producers, and consumers. Their initiatives promote sustainable practices and support local economies while celebrating the region's agricultural heritage.	Northern California Specifically Modoc County	Wild Rice, Pasture Raised Eggs, Dried Herbs, Unique Produce, Meats, Fresh Herbs, Honey, Jams, Dried Goods
<u>Siskiyou Farm Co.</u>	Siskiyou Farm Co., part of the Siskiyou Economic Development Council, works to build a resilient local food economy by connecting agriculture and food producers with local markets and resources. Launched in 2020, the organization supports small businesses and promotes community and environmental well-being in Siskiyou County and Northern California.	Northern California, Specifically Mt. Shasta, Scott Valley, and Yreka	Variety of products including produce, meat, and bread
<u>Spork Food Hub</u>	Founded during the COVID-19 pandemic, Spork Food Hub was established to address supply chain challenges faced by schools in the Sacramento Region. The food hub collaborates with over 30 local, organic farmers to deliver sustainable and nutritious produce to nearby school districts, universities, food security programs, and other institutions.	Northern California Specifically, the Sacramento Region <i>Inquire directly for greater areas</i>	Variety of fruits and vegetables, herbs, eggs, rice, nuts and whole wheat and flour
<u>Sun Valley Farms</u> and True Harvest Food Hub	Founded by the third-generation Watsonville farmer, Rogelio Ponce Jr., the True Harvest label got its start with the support of nonprofits like Community Alliance with Family Farmers (CAFF), Kitchen Table Advisors (KTA), and ALBA, who referred Rogelio to small organic growers in the area. True Harvest represents six to eight small organic farms, who work with the online grocer Good Eggs to distribute organic produce. Their crops include a variety of fruits and veggies including chard, kale, broccoli, celery, lettuce, fennel, cabbage, strawberries, and more. This is a BIPOC-owned business and is interested in working with schools.	Northern and Central California Located in Watsonville, CA	Variety of fruits and vegetables

<u>Tahoe Food Hub</u>	Tahoe Food Hub is a non-profit in Truckee, CA, with a mission to build a food system that supports regenerative and sustainable farming practices by increasing access to local food for North Lake Tahoe. The Farm to Market program includes a network of over 50 farms and ranches within 150 miles of North Lake Tahoe, providing a fair-trade marketplace that facilitates access to local food producers for restaurants, small grocers, resorts, schools, and the public. Their Farm to School program educates students about local food and sustainable agriculture through experiential learning at their educational farm, Mountain Roots. Organic and local produce is available.	Northern California, Specifically, in the Tahoe-Truckee region	Variety of fruits and vegetables
<u>Wild Rose Farm</u>	Wild Rose is a certified organic farm growing primarily quinoa, potatoes, and brussels sprouts in coastal Humboldt County for 30 years. Credited with developing successful ways to grow quinoa. Wild Rose Farm does not currently have a website, instead, contact blakerichard3967@gmail.com for sales.	California Statewide, Blue Lake, CA	Quinoa, potatoes, and brussel sprouts
Central California			
<u>Central Coast Farmer Collective</u>	As part of UC Cooperative Extension, Central Coast Farmer Collective's mission is to enhance the quality of life and the environmental and economic well-being of the people of California through research and education. They provide outreach, technical assistance, and networking opportunities to small and beginning farmers, limited resource farmers, and local food system stakeholders in the region.	Central California Located in Watsonville, CA	Variety of fruits and vegetables
<u>Fresno BIPOC Produce</u>	Fresno BIPOC Produce supports over 90 BIPOC (Black Indigenous and People of Color) farmers in California's Central Valley. Its founder, Keng Vang, is from a Hmong family of farmers. This initiative has grown quickly and has established strong local and regional partnerships. The organization connects local farmers with institutions and schools to promote local, sustainable produce. Contact Ken Vang at fresnobipocproduce@gmail.com .	Central California	Supplying unique Asian produce varieties plus stone fruit, citrus, persimmons, green beans, peppers, and tomatoes
<u>Fruit World</u>	In 2017, Bianca and CJ Buxman founded Fruit World to celebrate and continue their family legacy of sustainable farming and land stewardship. Since then, Fruit World has expanded to grow and sell both organic and conventional citrus, as well as organic grapes, cherries, apricots, pomegranates, persimmons, and dry-farmed tomatoes.	Central California Northern California Statewide partnering with distributors	Variety of Fruits
Southern California			
<u>Dickinson Family Farm</u>	Dickinson Family Farm is a family-owned operation in Southern California that specializes in organic fruits. The farm partners with local organic farmers to promote sustainability and support within the local farm community. As fourth-generation farmers, the family continues its longstanding tradition of farming and fruit sales.	Southern California	Variety of fruits
<u>Food Roots</u>	Food Roots connects local and sustainably grown Asian specialty foods to communities and businesses in the greater Los Angeles area. They support Asian American small farms and other farmers of color in California, all of whom use environmentally friendly and sustainable growing practices.	Southern California Specifically Greater Los Angeles Area	Seasonally fresh Asian specialty fresh fruits and vegetables

<u>Foodshed</u>	Foodshed works directly with farmers, consumers, and entrepreneurs in San Diego to cultivate an equitable food system while addressing climate crisis challenges. Founded in March 2020, Foodshed increases access to healthy food, addresses food insecurity in low-income communities, and empowers small farms by connecting them to communities in need.	Southern California Specifically, San Diego Area Inquire directly for greater areas	Variety of fruits and vegetables
<u>Old Grove Orange</u>	Old Grove Orange is a collective of over 15 small growers in Southern California dedicated to making the remaining farms in the Inland Empire region sustainable through partnerships with local school districts. With two decades of experience in Farm to School programs, they offer hands-on initiatives such as Mini Farmers Markets and Farm Field Trips for students. As a majority woman-owned and BIPOC organization, their mission is to provide the community with top-quality fruits and vegetables while stewarding the land through certified organic practices.	Southern California Specifically, within the Inland Empire surrounding Redlands, CA	Variety of fruits and vegetables, including some organic

Produce Distributors who carry organic and currently sell to school districts.

Northern and Central California

Company	About	Distribution Region(s)	Product(s)
<u>Daylight Foods</u>	Daylight Foods offers an array of organic options and transparent tracking of where products are sourced. The Daylight 150 program focuses on helping customers source foods grown “in their backyard,” within 150 miles of Daylight Foods, emphasizing support for local family farms and benefits to the local economy. The program highlights organic and seasonal produce from farms using sustainable growing and harvesting methods. Daylight is an approved vendor in the Unprocessed Fresh Fruit and Vegetable Pilot Program and specializes in organic and local foods.	Northern and Central California Specifically, from Chico to Bakersfield, and from the Bay Area to Merced County	Variety of fresh fruits and vegetables
<u>Earl's Organic Produce</u>	Earl's is one of only five distributors in the country that is 100% organic certified. As a California Certified Green Business, Earl's is committed to sustainability in all aspects of its operations. Schools in California that have worked with Earl's have been able to prioritize local produce within Earl's distinguished local zones of 100 miles, 250 miles, or the state of California. Earl's specializes in organic foods and has a strong commitment to sustainability.	Northern and Central California Specifically, most of CA, from the Central Coast to CA-Oregon border	Variety of organic fruits and vegetables (475+ line items at any given time)
<u>Food 4 Thought</u>	Food 4 Thought, LLC brings quality fresh produce into schools to help students eat healthy and support learning. Its Farm to School program partners with small, family-owned California farms that share a commitment to student health and nutrition, including some organic farms. They provide fresh fruits and vegetables — grown, picked, and packed in student-sized portions. Food 4 Thought offers extensive programs and educational support to schools through “Harvest of the Month” classroom support kits, banners, and other educational materials. Each student receives a properly-sized sampling of that month's harvest: fresh or dried fruits or cut, washed, and bagged vegetables — ready to serve.	Northern and Central California Specifically, F4T distributes in the East Bay, South Bay, Sacramento, Lodi, Central Valley. (*not above Golden Gate or in the LA region, not much in central coast region)	Some Organic Fruits, Vegetables, Dried Fruit, Nuts, plus non-organic California grown farm fresh produce

<u>NextGen Foods</u>	Founded in 2006 by Farmer-CEO Michael Bosworth, Next Generations Foods emphasizes quality and personal relationships with local farmers and artisans. The company distributes to local restaurants, co-ops, and UC Davis, focusing on sustainable agriculture, excellence, and transparency. Organic and local foods are available, with an interest in working with schools in the future.	Northern California Specifically, the Sacramento Area	Organic Beans, quinoa, vinegar, nuts, rice, and specialty food products
<u>Pacific Rim Produce</u>	Pacific Rim Produce offers over 200 items, focusing on sourcing from local California farms within 250 miles of their headquarters in Alameda, CA. They also specialize in procuring a wide variety of Asian produce. Locally owned and family-operated since 1993, Pacific Rim provides quality produce to restaurants, schools, food processors, food delivery companies, and meal subscription services. Organic and local foods are available, and Pacific Rim is an approved vendor within the Unprocessed Fresh Fruit and Vegetable Pilot Program.	Northern and Central California Specifically, distributes to North Bay, South Bay, Sacramento, Stanislaus, East Bay, San Francisco	Variety of fresh fruits and vegetables, dairy, dried fruits and a variety of oils
<u>Permanent Agriculture</u>	Permanent Agriculture is a public benefit company that connects farmers practicing regenerative and organic agriculture with wholesale food industry buyers. Functioning as a marketplace and supply network, the company helps farmers with market access and provides wholesale buyers with a source of sustainably grown food while aiming to make regenerative agriculture economically viable.	Northern, Southern, and Central California	Variety of fresh fruits and vegetables
<u>ProPacific Fresh</u>	ProPacific Fresh provides local food service distribution and customer service across Central & Northern California. PPF provides quality fresh products including protein, produce, dairy, and eggs. Located in Durham, CA, ProPacific Fresh is centrally located to serve its customer base efficiently.	North and Central California	Variety of protein, produce, dairy, and eggs.
<u>Shasta Produce</u>	Shasta Produce is a family-owned wholesale produce company based at the Golden Gate Produce Market in South San Francisco. They provide a comprehensive range of quality produce across Northern California, including organic and conventionally grown fruits, vegetables, herbs, and specialty items.	Northern California Specifically, throughout the San Francisco Bay Area	Variety of organic and conventional fresh fruits and vegetables
<u>The Berry Man, Inc.</u>	As a wholesale produce distributor, The Berry Man, Inc. supplies restaurants, resorts, institutions, caterers, and markets across the central coast of California. They specialize in organic and pesticide-free produce sourced from local small farms, focusing on organic and local foods.	Northern California Specifically, the Central Coast CA, from Big Sur to Malibu	Wholesale produce, dairy, pasta, oil, etc.
Southern California			
<u>American Produce Distributors</u>	American Produce Distributors is a family-owned business that has been serving customers across all segments of the foodservice industry for more than 30 years. With a full line of fresh produce, herbs, and other foodservice products, American Produce prides itself on being one of the few truly local providers of fresh produce from their distribution facility in National City, CA. Upon request, American Produce can provide local and organic product options.	Southern California Specifically, in San Diego County, Orange County, Riverside County	Variety of fresh fruits and vegetables
<u>Heath and Leujeune</u>	Founded in 1981, Heath and Leujeune is a Southern California-based organic distributor specializing in organic whole produce, pulses, herbs, and some lightly processed items. They source products from California and beyond. Heath and Leujeune is a CCOF certified organic wholesaler with a strong commitment to sustainability, including green alternatives for packaging, composting, transportation, and recycling. They are open to delivering organic foods to schools.	Southern California	Organic Fruits, Vegetables, Pulses Herbs, Dried Fruit

<u>Napoli Farms</u>	Napoli Farms is a small business produce distributor in San Diego, founded in 2012. The family-run business addresses the gap between organic producers and the needs of local businesses and schools to purchase their products. Napoli Farms provides affordable, locally grown fruits and vegetables to the community.	Southern California Specifically, San Diego	Variety of fruits and vegetables
<u>Sunrise Produce</u>	Sunrise Produce offers a wide range of fresh fruits and vegetables, including portion-packed individual servings for school meal programs. Although they do not currently supply organic items to school districts, Sunrise Produce supports the Farm to School initiative by sourcing fresh produce from local Southern California farms. They also provide a weekly School Market Updates newsletter to keep school food service professionals informed about industry market changes, including updates, alerts, and best buys. While Sunrise Produce does not sell organic products to schools, they do offer organic options to other customers. Sunrise Produce Company is an approved vendor within the Unprocessed Fresh Fruit and Vegetable Pilot Program.	Southern California	Variety of fresh fruits and vegetables, dairy, eggs and cheese, gluten-free products, rice and grains

California Statewide

<u>AgLink</u>	AgLink collaborates with more than 50 school districts across California, exclusively serving schools that prioritize local and seasonal produce. 99.9% of all products handled by AgLink are locally grown within a 100-mile radius of its facility in Merced County. Although the organization's processing and handling facility is organic certified and many of their suppliers offer organic items, organic produce is not currently distributed to schools but may be requested. AgLink is an approved vendor in the Unprocessed Fresh Fruit and Vegetable Pilot Program.	Northern and Southern California Specifically, Sacramento to Bakersfield and Santa Rosa to Monterey, plus Santa Barbara/Oxnard and a few schools in LA	Variety of fresh fruits and vegetables, almonds, sauces and seasonings
<u>68 Produce, LLC</u>	68 Produce is a full-service distributor that is vertically integrated, offering custom growing programs and sourced products from high-quality growers along the California coast. Organic produce is available.	California Statewide	Organic Produce; variety of fruits, vegetables, and herbs
<u>Farm Fresh to You</u>	Created in the 1970s, Farm Fresh to You is operated by Capay Organic, a second-generation family farm. They are relatively new to working with schools and offer a wide variety of farm-fresh, mostly California organic produce and food to meet needs. The company delivers organic food directly to school districts and partners with local farms and artisans in the area. Farm Fresh to You has been farming organically for over 40 years. Certified organic by CCOF, Capay Organic is the second organic farm ever certified in Yolo County by CCOF. The company is committed to sustainability, including reducing food miles and promoting crop biodiversity. Farm Fresh to You offers school fundraiser programs through which family and friends can enjoy fresh, organic produce from Farm Fresh to You and provide a promo code for their schools, giving money back to these schools. They work with a network of farmers, primarily California organic and "Beyond Organic," and are starting to offer services to schools.	California Statewide Inquire directly with your location or zip code	Organic Fruits and Vegetables (mostly California grown), as well as other organic foods

<u>FreshPoint Sysco</u>	FreshPoint is North America's largest produce distributor, supplying schools, universities, and other institutions. The Produce Hunter program allows FreshPoint to procure produce from small, local farms committed to sustainable agriculture and add Farmers' Market items to order guides. FreshPoint also has the Local Farmer Finder application, through which customers can define geographic boundaries surrounding their zip code and find local farmers and their products that are distributed by FreshPoint Sysco. Organic and local foods are available.	California Statewide Specifically, Fresh Point distributes out of Union City, Turlock, and City of Industry	Variety of produce
<u>Gold Star Foods</u>	Founded in 1978, Gold Star Foods Inc. is a leading food distributor to K-12 schools, serving more than 800 school districts across the Southwestern U.S. and over 6.5 million meals daily. Gold Star distributes processed and USDA "Brown Box" or "Value Added" commodities, with dedicated staff and online tools to support Commodity Programs. The company also operates a Farm Fresh to School Program and has collaborated with the Center for Good Food Purchasing to create a vendor scorecard based on values-based standards. Limited organic options are available, with more available upon request.	California Statewide	All items used in school meal programs, including frozen and fresh foods, produce, paper and supplies
<u>Season Harvest Foods</u>	Season Harvest Foods is a leading vegetable supplier in the US, specializing in high-quality IQF (Individually Quick Frozen) and dehydrated products. Their quality control starts in the field, adhering to NOP (National Organic Program) standards throughout their operations. The company offers ongoing educational programs for farmers to continuously improve quality control and farming methods, while the field management team works closely with farmers to ensure soil quality and fertility. These rigorous farming practices result in healthy vegetables and fruits while minimizing environmental impact	California Statewide	IQF organic garlic, green onion, shallots, and basil, IQF organic vegetables such as spinach, bell pepper, onion, broccoli, cauliflower, carrots and edamame
<u>Souly Organic - Heath and Leujeune</u>	Founded in 1981, Heath and Leujeune is a Southern California-based organic distributor specializing in organic whole produce, pulses, herbs, and some lightly processed items. They source products from California and beyond, including international sources. Heath and Leujeune is a CCOF certified organic wholesaler with a strong commitment to sustainability, including green alternatives for packaging, composting, transportation, and recycling. They are open to delivering organic foods to schools. They have the capacity and interest in working with school districts!	California Statewide	Organic Fruits, Vegetables, Pulses Herbs, Dried Fruit
<u>Sun Pacific</u>	Founded in 1969 by Berne Evans, Sun Pacific is a family-owned and operated California distributor and farming operation. The company has converted thousands of acres to organic fruit production, including kiwi, tangerines, and grapes. They operate across land from Bakersfield to the Sequoias in the San Joaquin Valley. As one of the largest produce farmers in California, Sun Pacific packs and ships 75 million boxes of produce globally. They are committed to sustainable growing practices, such as low-volume irrigation systems, integrated pest management, and solar panels. Sun Pacific is happy to deliver both organic and non-organic products to school districts across California.	California Statewide	Organic kiwi, grapes, mandarin, Cara Cara oranges, navel and heirloom navel oranges, lemons, and other non-organic citrus
<u>The FruitGuys</u>	The FruitGuys is a family-owned business that supports sustainable agriculture and combats hunger by partnering with small independent farmers and non-profits. Their Farm to School program provides districts with a variety of seasonal, local, and unique produce while helping schools meet state and federal nutrition requirements. With regional distribution hubs, The FruitGuys sources seasonal produce from nearby CCOF-certified organic farms and wholesalers to reduce shipping costs and climate impact.	California Statewide	Bulk produce, unique tropical and heirloom produce, pre-cut fruits and veggies, mixed snack boxes

<u>United Natural Foods (UNFI)</u>	UNFI is a North American food wholesale distributor specializing in natural, organic, and specialty foods and non-food products. UNFI's wholesale segment distributes natural, organic, specialty, produce, and conventional grocery and non-food products nationwide and provides retail services. Organic foods are available to school	California Statewide	Variety of food items, brands, produce, and business services
<u>Valley Produce</u>	The largest distributor on the LA Wholesale Produce Market, Valley Produce specializes in direct sourcing - farmer direct - of over 200 fresh produce items. From rambutan to head lettuce, exotics to fresh-cut, Valley Produce buys from around the globe to keep their customers supplied with product year-round. Valley works diligently with small and large farmers committed to sustainable farming, and the highest level of food safety and food security, both locally and around the globe.	California, Arizona, Nevada, Utah and Idaho	Variety of fruits, vegetables, and specialty produce.
<u>Veritable Vegetable</u>	Veritable Vegetable is a women-owned and led organic produce distribution company based in San Francisco, California. Established in 1974, Veritable Vegetable is a Certified B Corporation known for its values-based procurement, focus on sustainability, and extensive organic offerings. Powered by a zero-emission green fleet, the company aims to build a more sustainable and equitable food system. They currently distribute Straus dairy to two school districts but are not looking to expand further.	California Statewide	Variety of organic produce, dairy, eggs, flowers, and other grocery items
<u>Vertical Foods</u>	Vertical Foods grows and partners with independent growers, providing farming and food safety support. Participating ranches are assessed by third party audits that can certify Good Agricultural Practices to ensure the safest product. Seasonal fruit is picked at its peak ripeness combined with stable volume. They also provide customized packaging and direct shipping for clients. Vertical Foods also provides organic products for school districts through a third-party distributor.	California Statewide	Specialty Fruits, Citrus, Mandarins, Asian Pears Kiwi, Figs, Apricots
<u>Western Sky Produce</u>	Western Sky Produce began in March 2020 with two friends sharing a passion for fresh produce and servicing the complex supply chain of the industry. Today, their team specializes in creating customized programs that incorporate all aspects of the produce industry including procurement, distribution, logistics, and consolidation. Organic produce is available occasionally.	California Statewide	Variety of fruits and vegetables